

Contact

hello@raulmorello.com

www.linkedin.com/in/morelloraul
(LinkedIn)
quickoffer.io (Company)

Top Skills

IT Consulting
Expert Advisor
Technology Consulting

Languages

English (Professional Working)

Certifications

iOS 5 Tech Talk World Tour 2011

Honors-Awards

Thesis Best Project 2014, receiving
Honorific Mention
Best App Store's App - Venezuelan
Ranking 2012
Thesis Best Project 2014, receiving
Advertising Mention

Raúl Morello

QuickOffer Co-Founder | CEO & CTO | Computer Engineer |
Developer | Entrepreneur | AI | E-commerce
Venezuela

Summary

I am a recognized entrepreneur (Top 30 Under 30), working across Central and South America, the United States and the European Union.

✓ I specialize in Project Management, Startup Scaling, Technology Consulting, Product Sourcing, Business Negotiations and every topic related to Spanish-language Media, Marketing, Branding and Public Relations across all Latin American countries and key Spanish-speaking markets in the U.S.

✓ I am a startup entrepreneur with experience in every stage of the web and app development lifecycle, and a solid track record in project management and client relations.

✓ I am fluent in Spanish and English and have experience in cross-border business between Latin America and the United States, and between Latin America and Europe.

I am currently Co-Founder, CEO and CTO of #QuickOffer, a fintech platform revolutionizing access to technology in Latin America with a sustainable Buy Now, Pay Later model for premium refurbished devices.

Our main mission: to inspire the world to start selling, help the environment and make second-hand the first choice in #LATAM.

- I have also developed a VPN for Latin America and I am ready to launch any type of product.
- I have deep knowledge of the entire product or app development process from beginning to end.

Deep knowledge of the following technologies:

* website development, frontend - backend

- * php, laravel, python, django, nodejs, express, strapi, whmcs, .NET
- * javascript, react js, web scraping
- * html, css, bootstrap - mobile development
- * swift, objective-c, react native, cocoapods
- * java, kotlin, for android - desktop development
- * C#, C/C++ for Windows
- * swift, rxswift, cocoapods for macOS

Experience

QuickOffer

Co-Founder

February 2022 - Present (4 years 7 months)

Miami, Florida, United States

QuickOffer: Empowering Merchants, Enabling Customers

QuickOffer is revolutionizing the electronics market by providing innovative, automated financing solutions that benefit merchants and customers alike. Our platform significantly reduces payment processing costs, offering a streamlined and efficient payment experience. With fast, secure financing approval in under 5 minutes, QuickOffer makes premium devices accessible with no credit check required. We integrate seamlessly with merchants, connecting them to a nationwide network that increases visibility and sales. Join us in making technology accessible and affordable for everyone.

Cámara de Comercio del Edo. Lara

Technology Advisor

July 2024 - Present (2 years 2 months)

Barquisimeto, Lara, Venezuela

Asistente IA Chatbot Español

Founder

February 2023 - Present (3 years 7 months)

Miami, Florida, United States

The Ultimate AI Companion: Supercharge your daily life with cutting-edge tools Chatbot, Text Summarizer, Analogy Maker, Recipe Creator, Job Interview Question Generator, Motivational Quotes and Fun Facts.

AsistentelA is a revolutionary assistant powered by artificial intelligence (AI),

backed by state-of-the-art technology that turns conversations into entertaining and productive experiences.

With AsistentelA you can have natural conversations. AsistentelA helps you stay on top of all your tasks. Whether you want to get advice, find new connections, talk about the news, create cooking recipes, learn fun facts, get motivational quotes or plan for the future, AsistentelA has you covered.

Covencaucho Industrias S.A.

Project Manager

June 2021 - May 2022 (1 year)

Barquisimeto, Lara, Venezuela

RAMC Software LLC

Founder

September 2010 - December 2021 (11 years 4 months)

Miami, Florida, United States

Hacker Squad

Founder

January 2010 - December 2021 (12 years)

The Objective Media

App Developer

May 2019 - August 2021 (2 years 4 months)

Madrid, Community of Madrid, Spain

Pollinion

Project Manager

June 2016 - December 2017 (1 year 7 months)

Miami, Florida, United States

Buholá

Project Manager

June 2014 - May 2016 (2 years)

Caracas, Capital District, Venezuela

Education

Universidad Fermín Toro

Engineering Degree, Computer Engineering · (2008 - 2014)

Colegio Las Colinas

Bachelor of Science - BS · (September 2002 - June 2008)

Colegio Las Colinas

Bachelor's degree · (September 1994 - June 2002)